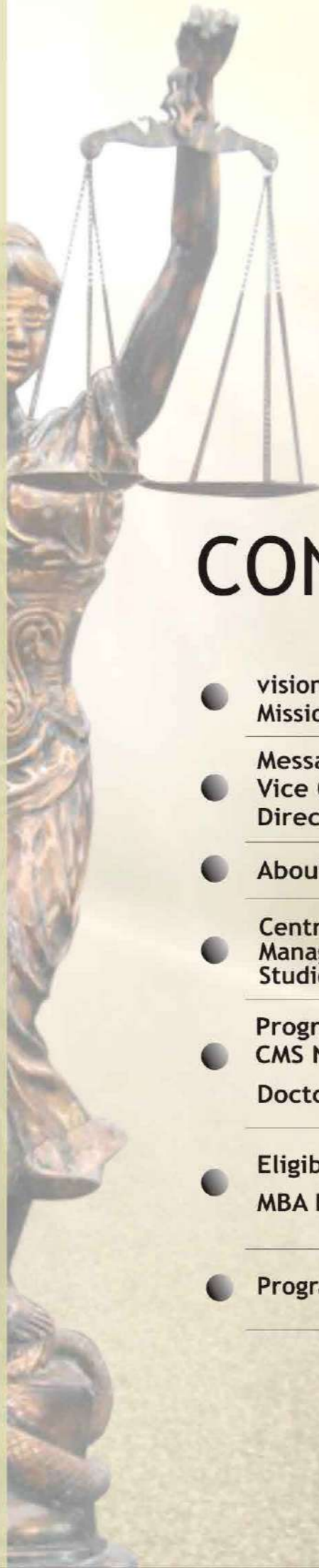




NALSAR
University Of Law, Hyderabad

CENTRE FOR MANAGEMENT STUDIES





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VISION

To be recognized as a premier institution in the field of management prominent in understanding the synergy between functional and legal entities of a business, advancing the theory and practice of business and making a positive global and local impact.



MISSION Statement

Nurturing ethical and responsible business and social leaders, by fostering an environment where educational, social, cultural and emotional needs are addressed through a holistic program partnered with staff, students and community at large to provide world-class business education.



Message from VICE CHANCELLOR

NALSAR University of law, Hyderabad, is a premier educational institution in the country. NALSAR has a reputation of producing talented and well-equipped lawyers ready for work at corporate firms, bar, and the bench. In view of the needs of the rapidly and constantly changing business environment, we have initiated a one-of-its-kind MBA course at our Centre for Management Studies (CMS).

The brand equity of NALSAR along with the legacy of learning and the direction of creative and experienced faculty ensure that our students attain understanding and skills in their area of interest be it in law, management or both. Our students are selected for their ability to acquire knowledge and capability to perform so that they are able to operate effectively and efficiently in all sectors of the economy.

CMS, NALSAR aims to nurture global managers and thought leaders who would prove to be a right fit in a fast changing business environment, characterized by uncertainty, complexity and a dynamic Socio-economic, technological and political world. In my opinion, the success of future managers will depend on their ability to respond quickly in uncertain situations and their adaptability in dealing with complex and multicultural global environments in combination with a thorough understanding of the framework of laws and regulations within which individuals and corporations must work. Training for these capabilities is a challenge. This is a challenge that NALSAR proudly accepts.

With best wishes.

Prof. Faizan Mustafa

Vice Chancellor, NALSAR University



Message from DIRECTOR CMS

Modern day businesses and management education have gone through a paradigm shift from production based to consumer oriented to a society centric context today. The measures of performance and success have evolved through time to include the triple bottom line not as a matter of choice but as a matter of requirement by regulation.

This era has seen the age of increasing global competition governed by local laws. Seamless choice has become the mantra for existence for large multinational firms. The proliferation of ideas, innovation, evoking the spirit of inquiry and managing the self through rapid change are challenges that business schools must focus on to create industry ready leaders of the future. An acute sense of the law is a must for survival through this race to the top of the minds of the stakeholders.

Powered by the "reflective processes of the law", the teaching and learning process at the Centre for Management Studies is a unique experiment. We focus on invoking ethics and an understanding of the laws that matter in the modern business environment through value-based interactions among our faculty, students and industry leaders. Our pedagogy aims to address as much of current business needs as possible through in-class discussions, industry interactions and a continuous engagement with top-of-the-line academicians of national and international repute.

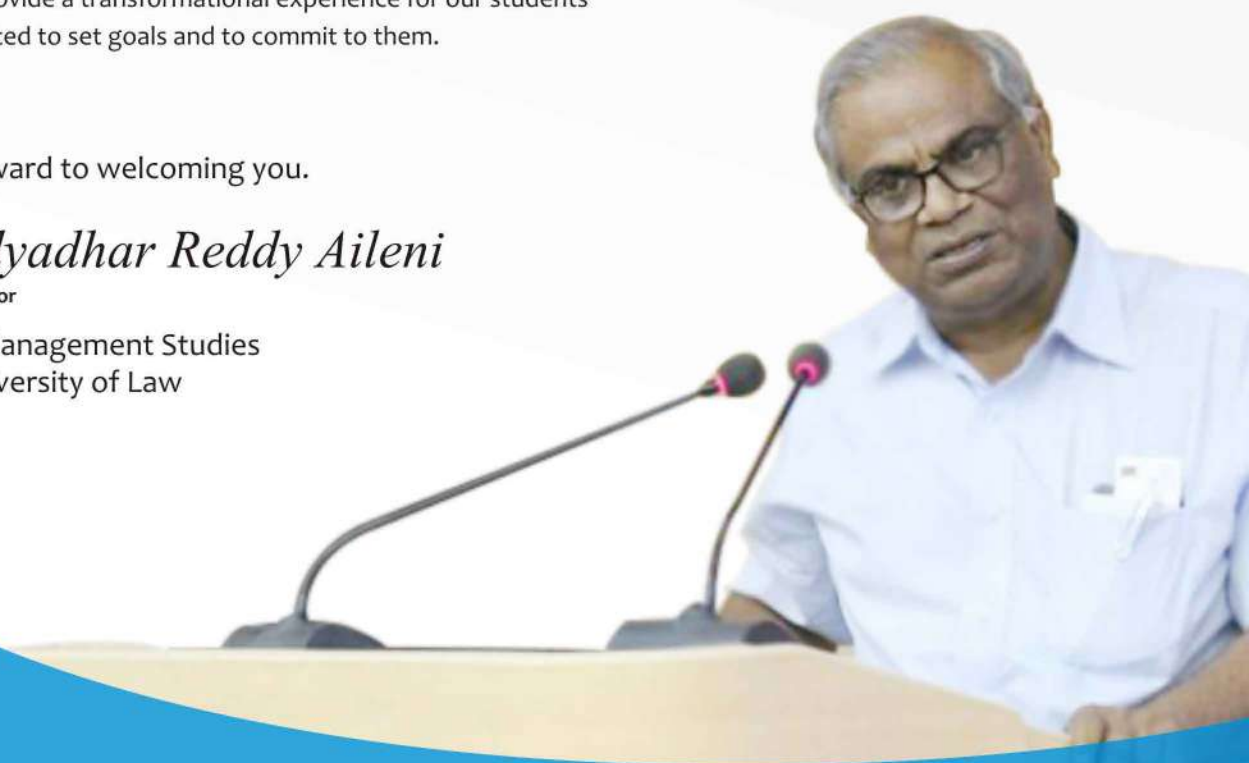
We strive to provide a transformational experience for our students who are expected to set goals and to commit to them.

Looking forward to welcoming you.

DR. Vidyadhar Reddy Aileni

Professor & Director

Centre for Management Studies
NALSAR University of Law





ABOUT NALSAR

The National Academy of Legal Studies and Research (NALSAR) was established in 1998 by a Statute of the State of Andhra Pradesh. Since its inception, the University has been home to vital conversations on law and justice. These conversations have acknowledged that questions of justice arise in all legal pursuits whether in the world of courts, corporations, education or administration. Using law as an instrument of social change the University has supported crusades for land rights, disability empowerment, and against moral policing and hate speech. NALSAR is committed to the creation of an ethical legal culture, which protects and promotes the rule of law. The social justice agenda is no laughing matter but the University believes that the cause of building a rule of law society is a continuous enterprise, which is sustainable if it is undertaken with optimism and good cheer.

With students admitted from all over the country and faculty drawn from home and abroad, NALSAR is counted amongst the top law schools in the country. We are proud of the position but do not see it as defining us.

In accord with its liberal outlook, legal education is imparted in an inter-disciplinary manner. Consequently, there is a convergence between the disciplines of law, social sciences, humanities, and management studies in both developing and executing the curriculum in the various programs at NALSAR. Teaching, we believe, becomes monotonous and mediocre unless accompanied with both theoretical and empirical research. A symbiotic relationship between teaching and research has thus been proactively forged in the operation of the academic programs.

The University, in all its years of existence, has attempted varied strategies to create a vibrant scholastic environment. We continue in honest reflection on what works and what does not as we strive to realize our aims and objectives.

CENTRE FOR MANAGEMENT STUDIES

CMS, the Centre for Management Studies, located within a beautiful campus, is a demanding business school, setting the highest benchmarks in the intersection between management and law. Graduates from CMS, known for its education and research, are trained to succeed in meeting the highest expectations of corporations, consulting houses, financial institutions and government and non-government agencies.

Its parent organization, the NALSAR University of Law, is itself an institution of eminence and has been consistently rated among the best centers for legal education in India. It has been rated as no. 1 in most surveys of legal education, including in surveys conducted by 'India Today' and by 'Outlook'.

CMS is unique amongst India's B-schools because it seeks to enrich the legal foundations of law graduates with a working knowledge of business practices and to enlighten those seeking careers in management regarding the legal requirements for business processes. Graduates from CMS possess a rich mixture of legal and management knowledge and are familiar and comfortable with the management of, and strategic implications of the intersection between law and management.



PROGRAMS AT CMS NALSAR

DOCTORAL PROGRAM

The Doctoral program at CMS is geared to provide students opportunities for professional leadership in all the major fields of management as well as unique areas like corporate governance, and innovation and sustainability. The objective of the Ph.D. program is to inculcate research skills and provide an adequate orientation towards leadership and entrepreneurship for doctoral scholars. With several faculty members who are passionate about research, the academic culture at CMS ensures researchers are encouraged to explore, question, and actively seek peer feedback while developing socially useful projects and ideas. At a broader level, the Ph.D. program aims to prepare scholars to maintain linkages with organizations, institutions, economy, society, and environment.



Eligibility *Criteria*

Eligibility:

Master's degree (or equivalent) in any related discipline from a recognized University, with at least 55% marks. In case the score is available on a letter-grade system, the Institute expects a minimum cumulative score of 5.5 on a 10-point scale.

How to Apply:

Interested applicants can contact the CMS, NALSAR office for details of the application process for the next intake Selection Process: Candidates will be shortlisted on the basis of their academic records and SOPs. The shortlisted candidates will be required to appear for the Ph.D. entrance test conducted by NALSAR. UGC-NET qualified candidates are exempted from the entrance test.

Duration of the Program:

Three years shall be the maximum period in which a full time candidate should complete the work and submit it for evaluation Five years shall be the maximum period in which the part-time candidate shall complete the research work and submit it for evaluation.

Coursework and Registration:

After the successful completion of coursework and related pre-decided steps, such as review seminars, the student is allowed to start work on the dissertation.

Indicative Areas of Research

- Accounting • Business Communication • Business Ethics
- Business Information Systems • Commerce • Customer Relationship Management
- Decision sciences • Economics • Employment Relations • Finance
- Human Resource Management • Marketing

MBA *Program*

The MBA program at CMS, NALSAR is founded on the following principles:

That in today's complex world, a business cannot function without a proper understanding of the legal framework under which it has to operate

That knowledge of the law, in isolation, is of less importance and effectiveness than when this knowledge is harnessed in tandem with a thorough understanding of business functions

That the best judges of a happy and harmonious combination of these two must be peers, and managers with whom students, trained in this system, would work in future

That the best architects and pedagogues of such programs are experienced teachers of management subjects, whose knowledge of the current theoretical developments in various fields is illuminated in the light of the knowledge of operating conditions of practicing managers.

Our administration of the MBA program is founded on these principles.

We work with our students to instill in them a thorough understanding of basic concepts and theoretical frameworks. We teach them, at this stage, economics, mathematics and statistics, and business communications. We introduce ground-level concepts from the functional areas: Principles of Management; Fundamental Accounting and Finance; Business Environment Microeconomics; Statistics and Mathematics relating to the modeling of business decisions, and about the interplay of law, business, and society. In addition, we teach them the ubiquitous Contract Law and a set of other, supporting law courses. The teaching curriculum is adapted frequently to reflect the individual expertise of the instructors, the feedback received from relevant industry partners, and capabilities of the students concerned.

From the induction program itself, the emphasis is on self-learning and self-administration. Students learn how to listen and to read and extract information from large and complex sources. They learn to articulate their inner thoughts in a clear and expressive manner, they learn how to accommodate the different capacities to absorb knowledge of a varied group of their fellow-students, and they learn contemporary methods of communicating to peers, supervisors and those whom they will in turn supervise. For each course, the administration works with the faculty to lay out the course outline, to detail individual session-wise interactions, which include but are not confined to lectures, presentations, and opportunities for exposure to simulated workplace conditions. The session-wise interactions are interspersed by continuous evaluation practices, including both scheduled and unannounced examinations, presentations and, at times, viva voce sessions to check communication and recall skills.

A lot of effort at CMS goes into exposing our students to the best available professional talent from management circles in the country. We invite practitioners to conduct interactive sessions for our students with the intention of familiarizing them with current practices in business and industry. Our "I-Talk" and "Just Business: sessions have been invaluable in offering a flavor of contemporary work to students.

In another, very similar format, we invite practitioners with an inclination to academic work, and desirous of taking opportunities to order their practices into a systematic structure, the opportunity to conduct shorter-duration courses of 1 or 2 credits. These Industry Relevant Credit Courses (IRCC) have had a three-fold effect on our courses:



We have had the benefit of students finding what practitioners think about a business area, and how they structure its information and analyze content to yield useful results

As faculty, we have had the advantage of sitting in on these sessions, thus moderating the theoretical contents of research, conducted in an area, with live conceptualization, and practical application building

Our guests get to combine their thoughts about the way they do business with the theoretical inputs of faculty members and the keen and relentless questioning of students.

Program Structure

TRADITIONALLY, STUDENTS OF MANAGEMENT HAD FUNCTIONAL OPTIONS LIKE FINANCE, MARKETING, HUMAN RESOURCE MANAGEMENT ETC. BUT TIMES HAVE CHANGED. TODAY, MANY NEW AREAS OF STUDIES HAVE BEEN DEVELOPED, FOR INSTANCE: ENTREPRENEURSHIP, AMILY BUSINESSES, AGRI-BUSINESS ETC. TO CATER TO THESE GROWING AREAS, WE ARE CURRENTLY OFFERING SPECIALIZATIONS IN

- 1 Court Management
- 2 Corporate Governance
- 3 Innovation & Sustainability Management
- 4 Financial Services & Capital Markets
- 5 Business Regulations
- 6 Marketing Management
- 7 Human Resource Management

The MBA program consists of core course credits and elective course credits. A course can be of 1, 2, 3 or four credits. The total credits offered during the program are 132. One credit is equivalent to 7*1.15 teaching/contact hours. In most cases, any course will have two scheduled sessions per week. Exceptions are made to accommodate visiting faculty or other exigencies.

The M.B.A. program covers thirty-five teaching courses, one seminar course, and one dissertation all with the close integration of the disciplines of management and law. As part of the program, every student undergoes three (one mandatory and two optional) internships to help them understand the application of the theory learned in the class and real life challenges to these applications.

Course Map

Semester-I

Code	Title of the Subject	Credits
1.1.1	Organizational Behaviour	4
1.1.2	Business Economics	4
1.1.3	Accounting for Management	4
1.1.4	Business and Commercial Contracts	3
1.1.5	Operation Management	4
1.1.6	Law, Business and Society	2
1.1.7	Business Ethics and CSR	3
1.1.8	Marketing Management-I	3
1.1.9	Business Communication	3
1.1.10	Business Research Methods	4
1.1.11	Managerial Computing	3
1.1.12	Introduction to Entrepreneurship	2
Total Credits		39

Semester-II

Code	Title of the Subject	Credits
1.2.1	Human Resource Management	4
1.2.2	Management of Start-ups	2
1.3.3	International Business	3
1.2.4	Financial Management	4
1.2.5	Company Law Principles and Practice	3
1.2.6	Operation Research	4
1.2.7	Strategic Management	3
1.2.8	Marketing Management-II	3
1.2.8	Management Information Systems	3
1.2.9	Macroeconomics Analysis and Policy	4
1.2.10	Supply Chain Management	3
1.2.11	Business Analytics	4
Total Credits		40

Semester-III

Code	Title of the Subject	Credits
1	Law of Investments and Securities	3
2	Elective (Major)	4
3	Elective (Major)	4
4	Elective (Major)	4
5	Elective (Major)	4
6	Elective (Major)	4
7	Elective (Major)	4
8	Elective (Major)	4
9	Elective (Major)	4
10	Elective (Major)	4
11	Elective (Major)	4
12	Seminar	2
Total Credits		45

Semester-IV

Code	Title of the Subject	Credits
2.4.1	MBA Dissertation	6
Total Credits		6

Semester-III (Electives)

Area	Courses
Court Management	Justice Theories
	Introduction to Justice Management
	Judicial Process & Court Structure
	Case Flow Management
	E-court Management
	Judicial Responsiveness Management

Corporate Governance	Competition and Consumer Laws
	Corporate Taxation
	Corporate Governance & Business Ethics
	Corporate & Environmental Law
	Merger, Acquisition & Corporate Restructuring (CG)
	Corporate & IPR

Financial Services & Capital Market	Financial Derivatives
	Security Analysis & Portfolio Management
	Business Analysis & Valuation
	Behavioural Finance & Financial Planning
	Merger, Acquisition & Corporate Restructuring
	International Financial Management

Innovation & Sustainability	Innovation, Creativity & Technology Management
	R & D Management
	Sustainable Entrepreneurship & Leadership
	Venture Financing
	Business Models & Innovation
	Technology Ventures Management

Marketing Management	Product & Brand Management
	Consumer Behaviour
	Marketing Decision Model
	Customer Relationship Management
	Integrated Marketing Communications
	Sales and Distribution Management

Human Resource Management	HRD Instruments
	Labour Laws
	Recruitment & Selection
	Performance Management & Counselling
	Competency Mapping & Assessment Centre
	International Human Resource Management

* The list of elective courses under each specialization is only indicative.

Advisory Boards

Industry Advisory Board

Our Industry Advisory Board is constituted of practitioners in senior positions who have an interest in education and learning, and who have agreed to spend quality time with both the faculty and students at CMS. They include management staff at the corporate level within those organizations that have already recognized the value of our program and subscribed to it by hiring employees for their work from among our students. We anticipate a considerable discussion between these stakeholders, teachers, learners and employers, through the months to come, and welcome them into every aspect of the school's functioning.

Our Board members participate at least in two informal sessions, where, together with our faculty members, they engage in an introspective and futuristic exploration of the areas where the industry requires the most effective, informed support. Present board members are

Pramod Chadrasekhar
VP Global Transformation Centre,
HSBC & Chairman ISTD, Hyderabad

Sridhar Chunduri
CTO at Wells Fargo India

Pankaj Dubey
Country Head & Managing Director,
Polaris India Pvt Ltd

Mr. Praveen Pantula
(Head-Human Resources India,
Ashland Chemicals)

Tejaswy Rama
Vice President at Ernst &
Young LLP

Babu Vittal
Head HR at ShopClues

Srinivas Kollipara
Chief Operating Officer at
IIIT-H Foundation

Pankaj Jain
Director at Ernst & Young

Ajaya Mishra
Senior Vice President
at Copal Amba

Mr. Deepak Gupta
(Vice President
HR - Karvy Group)

Dr. A. V. Ved Pureshwar
Director L&D,
Cognizant Technology Solutions)



Academic Advisory Board

Prof. Amarlal H Kalro

Professor, Emeritus, Ahmedabad University

Prof. Dr. N. Jayasankaran

Advisor, NMIMS University
(Former Vice Chancellor, Kanchi University)

Prof. R. Ravi Kumar

IIM, Bangalore

Prof. Ekkirala S Srinivas

Xavier Labour Relations Institute,
Jamshedpur

Prof M.R. Rao

Former Dean, ISB, Hyderabad

Prof. Jahar Saha

Former Director, IIM Ahmedabad

Prof. K.R.S Murthy

Former Director,
Indian Institute of Management

Prof. T.V Rao

T.V Rao Learning Systems Pvt. Ltd.

Prof. Banikanta Mishra

Professor, Xavier Institute of
Management, Bhubaneswar

Prof. Preetam Singh

Former DG, IMI Delhi, &
Ex-Director- IIM - L



Faculty

Institutions of learning are, in the ultimate analysis, defined by the quality of those who teach and do research there, and those who are taught. At CMS, we have sought out members of the faculty who are experienced as well as enthusiastic we see no reason to deny ourselves one quality due to the presence of the other.

The selection process is rigorous and has enabled us to claim some of the best minds in academia to impart education and foster learning. Through this process, we have engaged individuals from premier national and international B-Schools, like the IIM Calcutta, IIM Trichy, University of Texas, Edward School of Business, University of Saskatchewan, Maastricht School of Business, Maastricht University and the XIMB. Together these individuals bring in up-to-date concepts and paradigms to the classroom, for discussion, deliberation and debate.



A. Vidyadhar Reddy

Professor
Director, CMS
MBA (Osmania University), Ph.D. (Kakatiya University)
Areas of Interest: Marketing Research, Strategic Management



Jayakar Dalavai

Professor
Ph.D. (Osmania University)
Areas of Interest: General Management



Indrajit Gupta

Professor
Head, Corporate Interface
PGDM (IIM Calcutta), BA (Presidency College)
Areas of Interest: Strategic Management, Corporate Communications



K.V.S. Sarma

Professor
B. Com. (S. V. University), B.L. (S K University), M.L. (Business Laws)
(Andhra University), Ph.D. (Berhampore)
Areas of Interest: Corporate Law



K. Vidyullatha Reddy

Professor
B. Com, LL.B, LL.M, Ph.D. (Kakatiya University)
Areas of Interest: Consumer Law, Banking, and Finance



Pinaki Nandan Pattnaik

Associate Professor
Head, CMS
MBA (IB) (U of Sask, Canada), MBA (Marketing and Communication)
(MSM, Maastricht University, Netherlands); Ph.D. (NLUO)
Areas of Interest: University Spinoffs, Startup Ecosystem, Marketing Management



Y. Venkata Ramana Murthy

Associate Professor
B.B.M; M.B.A; Ph.D. (Andhra University)
Areas of Interest: Personal Finance, Derivatives Markets



Satyendra C. Pandey

Assistant Professor
PGDM (XIM-Jabalpur), FPM *(XIMB)
Areas of Interest: Knowledge Management, Human Resource
Development, Entrepreneurship



Mahendra Kumar Shukla

Assistant Professor
B Tech (GBPUAT), FPM (XIMB)
Areas of Interest: Relationship Marketing, Marketing Research



Rahul Gandhi Burra

Assistant Professor
B Tech (NIT Allahabad), MBA (IIFT), Ph.D. (Nagpur University)
Areas of Interest: Operations Research, Operations Management



Suryaprakash Misra

Assistant Professor
M.A. (Economics) (Gokhale Institute of Politics and Economics, Pune),
M.S. (Applied Economics and Experimental Statistics) (Clemson University, USA)
Areas of Interest: Economic Theory, Market Structures, Decision Theory and Game Theory



Sidharth Chauhan

Assistant Professor
B.A., LL.B. (Hons.) (National Law School of India University),
LL.M. (University of Pennsylvania Law School, Philadelphia)
Areas of Interest: Jurisprudence, Political Philosophy, Indian Legal System



Sudhanshu Kumar

Assistant Professor
B.A, LL.B (Hons.)(Chanakya National Law University Patna), LL.M (NALSAR)
Areas of Interest: Law of Investments and Securities regulation,
Competition Law, Insurance Laws and Industrial Laws



Praveen Munukutla

Assistant Professor
Chartered Accountant
Areas of Interest: Accounting for Managers, Finance Management, Business
Analysis and Management, Mergers, Acquisitions and Corporate Restructuring.



Alice Samson

Assistant Professor
M.A. English (Literary and Cultural Studies), MPhil (English Literature), Ph.D.(English Literature),
Post Graduate Diploma in Teaching of English
Areas of Interest: Literary History, Cultural Theory, Communication Studies, Language Teaching



Ashima Sood

Assistant Professor
M.A. (Delhi School of Economics), Ph.D. (Cornell University)
Areas of Interest: Corporate-led urban development, public-private partnerships in infrastructure development

RESEARCH

To do more than peruse the latest development in our individual areas of study and expertise is an obligation that we bear proudly. Faculty members at CMS are committed to undertaking continued fundamental research in their areas of interest. These research activities take final shape as papers submitted to peer-reviewed journals, papers written for non-specialized journals, and in popular media, and presentations and seminars before experts in the research area.



CONSULTING & ADVANCEMENT



Along with research activities, which have already earned us accolades among our own peers and in the academia, faculty members at CMS have undertaken to engage with industry to sharpen their own knowledge of contemporary developments in business practice. In addition, they seek to share their expertise with medium-sized organizations who might not have access to all the specialized skills and contemporary research available in well-endowed scholastic environments.

Some major areas of consultancy are Court Management, Judicial Efficiency, Judicial Capacity Building, Marketing Management, Human Resource Development, Competency Mapping, Assessment Centers, Organizational Development, Corporate Social Responsibility, and HRD Instruments Development.

At present our faculty is also involved in the **Telangana Government's technology incubator center 'T-Hub'**, and Department of Justice's study on the efficiency of subordinate courts.



PAPERS IN INTERNATIONAL PEER REVIEWED JOURNALS



- International Journal of Innovation and Technology Management (World Scientific)
- Technology Innovation Management Review (Carlton University Press, Canada)
- Strategic HR Review (Emerald Publications)
- International Journal of Conflict Management (Emerald Publications)
- International Journal of Educational Management (Emerald Publications)
- International Journal of Knowledge-Based Development (Inderscience Publishers)
- Journal of Knowledge Management (Emerald Publications)
- Review of Economic and Business Studies ("Alexandru Ioan Cuza" University - Iași, Romania)
- Human Resource Management International Digest (Emerald Publications)

In addition, to the partial list of journals above, faculty at CMS also contribute significantly to books published by leading national and international publishers.

PLACEMENT

Placement is envisioned as a student-initiated, student-directed, student-funded activity at CMS, and this student initiative has achieved good start. The initial set of campus interviews created a pool of employers who are expected to return for hiring this year as well. In addition, this year we expect a new set of organizations to visit and recruit.

Companies who have recruited CMS graduates include:



Infrastructure

The information technology-embedded working conditions of the modern workplace, places a premium on the ability to look for information, and assemble it quickly. To meet these workplace demands, student evaluation focuses on testing understanding and ability to harness information using internet technology and other academic resources. Conventional closed book exams are restricted to testing conceptual retrieval and arrangement. It is anticipated that the proportion of open-format examinations will increase over time, but CMS seeks to ensure that this process is administered to encourage maximum efficiency in learning.

CMS students can access management instructional materials in the University library and students are encouraged to read widely within and beyond the syllabus.

NALSAR INTERNET *Centre*

The Campus is Wi-Fi (Wireless Fidelity). In addition, the university also has LAN connectivity in all rooms of the halls of residence, faculty residences, guest house, convention center etc., The Internet Centre has about 40 Thin Clients with Linux Operating System. Besides another set of desktop systems for usage by Faculty and students are also available at the Internet Centre and in the Library. A separate bay is also provided for the laptop users. The Internet Centre is supported with a main server with a bandwidth of 8 Mbps: dual connectivity-Wi-Fi and wire. The university provides printing, scanning and photocopying facilities at subsidized rates. To prevent any unauthorised access, internet users on the Campus have been provided with a distinct IP address, and password. It is also proposed to install a CDDVD Server to facilitate multiple accesses to CD-ROM and DVD-ROM resources. Students are encouraged to purchase laptops for making the best use of internet connectivity for research purposes. The University has a state-of-art video conferencing facility to enable interaction of the students and faculty with future employers, business schools, and research institutions in India and abroad.



HALLS OF RESIDENCE

The University maintains separate residence for boys and girls with a common dining hall. The halls of residence have common room facilities, indoor games, television and internet connectivity. The halls of residence are connected with diesel generators. The common mess serves vegetarian food. However, non-vegetarian food is also served twice a week on student demand. Management and maintenance of discipline in the halls of residence is the collective responsibility of students, Proctor, Chief Warden, Wardens and Assistant Wardens and conforming to the regulations framed in this regard is mandatory.

CONVENTION CENTRE

A state-of-art Convention Centre is in place and is being used exclusively as a self-contained facility for organizing national and international conferences, training programs, workshops, summer courses for both Indian and international students, and programs for Bar in continuing legal education. The air-conditioned rooms in the Centre are well furnished, possessing all essential facilities, including internet connectivity, allowing programs to run smoothly.



TRANSPORT

A state-of-art Convention Centre is in place and is being used exclusively as a self-contained facility for organizing national and international conferences, training programs, workshops, summer courses for both Indian and international students, and programs for Bar in continuing legal education. The air-conditioned rooms in the Centre are well furnished, possessing all essential facilities, including internet connectivity, allowing programs to run smoothly.



BANK

Banks like Indian Bank, IDBI, Canara Bank and SBH have their branches at Shameerpet Village. NALSAR students can open an account with the Indian Bank. An ATM counter is available on the Campus to cater to the requirements of students and staff.



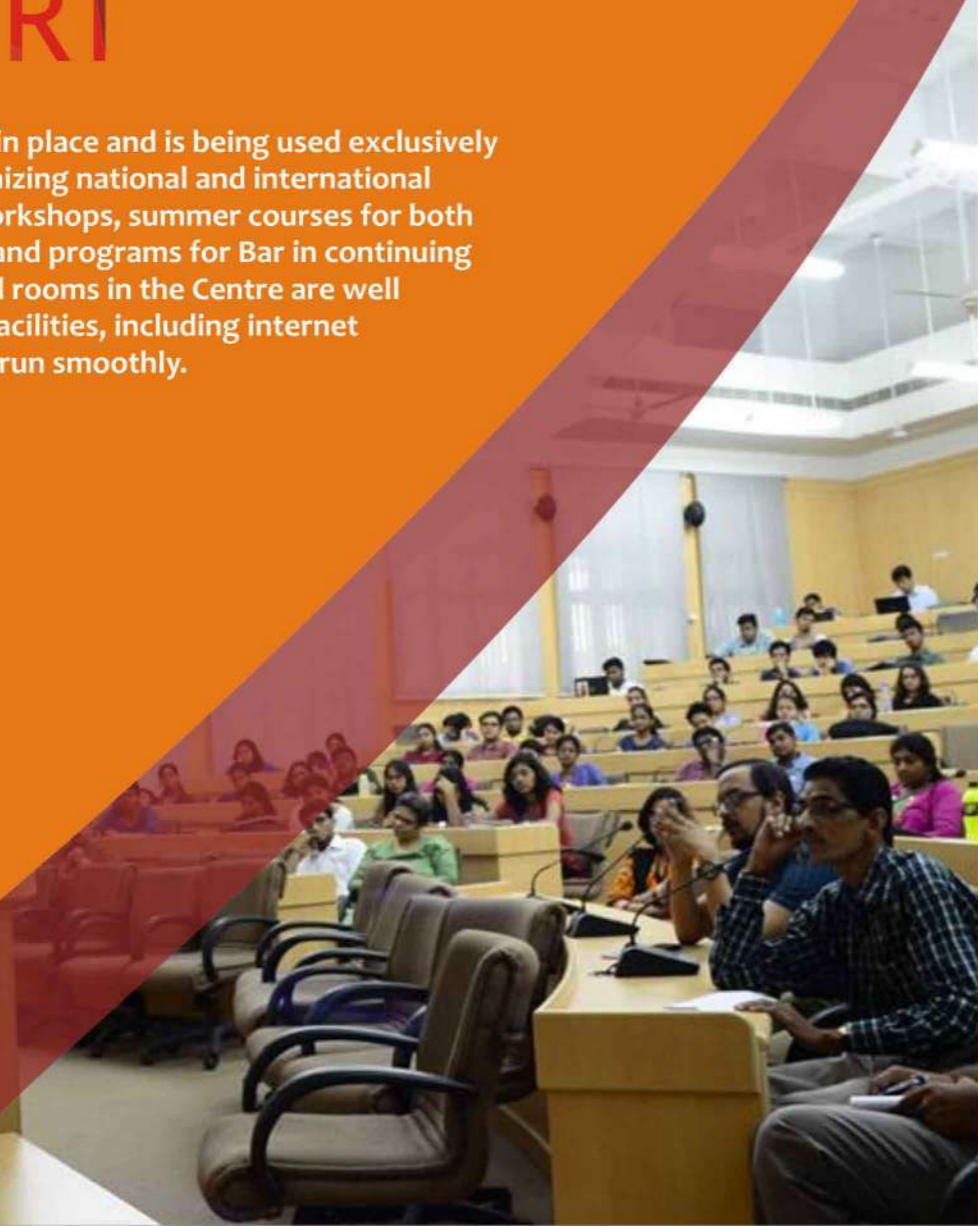
HEALTH CENTRE

The University has its own health center with one male medical officer, female medical officer, and a resident nurse. In case of serious ailments, on the advice of the Doctor, facilities are provided for admittance in hospitals in the twin cities for timely attention and care. The hospital expenditure in such cases should be borne by the student. Ambulance facility is also provided round- the- clock for the students in case of medical emergency.



GAMES & SPORTS

A stadium has been constructed and is being equipped with state-of-art facilities. Two tennis courts, one each for boys and girls have been constructed. Playfields for various sports are also under construction.



STUDENT *Life*

The library is the center of after class learning at CMS NALSAR. Other facilities include hostel facilities for men and women, the dining hall, and the extended after-hour facilities which add to the texture and flavour of university life on campus. These after-hour facilities offer an eclectic mix of fast foods, and the ideal environment for the extended intellectually stimulating and socially relevant interaction that is so central to the life of a student.

Our location offers us a balance between the enjoyment of a jewel-box-like campus, whose beauty and manicured up-keep has won wide admiration, and the ability to travel into the city to participate in the vibrant student life of a great metropolis. Trips outside the University are well-organized and easy, but keeping in mind the distance to the city center, and our students are encouraged to take advantage and participate fully in every academically and socially available opportunity.

A glimpse of student life at CMS would not be complete without highlighting the fact that life at CMS is in the middle of a larger student community picked from the best intellects in the country. A unique opportunity is offered to our students to pursue a highly specialised course in close proximity to a world-class learning program, giving them the energetic environment that challenges them to produce their best without for losing track of their own focus and objectives.



ADMISSIONS

Intake Capacity

Our intake is 60 (sixty) seats with the following distribution:

Category	Title of the Subject
General	40
Scheduled Caste (15%)	09
Scheduled Tribe (7.5%)	04
Persons with Disability (3%)	02
Foreign Nationals/Industry Sponsored	05
Total Seats	60



Eligibility

Graduates of any discipline with at least 50% marks in aggregate from a recognized institute/university with valid CAT / XAT / CMAT / GMAT / GRE scores can apply. Candidates appearing in the qualifying exam are also eligible to apply.

Candidates without above-mentioned test scores or who have not registered for above-mentioned tests are eligible to apply for NALSAR MANAGEMENT ENTRANCE TEST (N-MET)

Those applying under Industry Sponsored category must enclose work experience certificate and Industry Endorsement Form filled and signed by the endorsing official along with the company seal.

Those applying under Foreign National category must hold a foreign passport. A copy of the same should be attached along with the application form. If granted admission candidate should obtain a valid Residential permit in India for studies / Student Visa for the prescribed duration of the course.



SELECTION PROCESS:

- 1 The selection process for Indian Nationals will be based on following components

Score of CAT/XAT/GMAT/GRE/NMET, Academic credentials, Professional achievements, Group Discussion, Personal Interview

- 2 Foreign Nationals/Industry Sponsored need not take any test. Selection will be based on:

Marks secured in the qualifying exam, Quality of work experience, Statement of Purpose (SOP) and Telephonic Interview



How to Apply



- Fill in the **MBA Application Form** (you can also download the same from our website/apply online)
- Attach the Demand Draft of Rs. **1100/- (Rs. 800/- for S.C./S.T./PWD)** drawn in favour of REGISTRAR, NALSAR M.B.A. A/c payable at Hyderabad.
- Attach a Self-Attested copy of the marks statement of 10th Standard.
- Attach a Self-Attested Copy of the statement of marks of the qualifying examination and the Degree Certificate (i.e. an examination equivalent to Graduation). In case of grades, conversion of grades to percentage issued by the University / College is to be enclosed.
- Attach a copy of Score Card/admit card/ registration card of **CAT/CMAT/XAT/GMAT/GRE**
- **Caste Certificate / Disability Certificate** wherever applicable
- Send the duly filled-in Application Form along with the relevant documents to **"The Registrar, NALSAR University of Law, Justice City, Shameerpet, Hyderabad - 500 101 Telangana"** mentioning 'M.B.A. Application Form' on the top of the envelope.
- Candidates applying under Industry Sponsored category (form available online) must attach work experience certificate and Industry Endorsement form filled and signed by the endorsing official along with the company seal.
- Candidates applying under **Foreign National category** (form available online) must attach a copy of the passport
- Candidates can Apply Online by clicking on the link <http://cms.nalsar.ac.in/application/>

PROGRAM FEE

PARTICULARS	FEE FOR GENERAL/SC/ST/PWD(in Rs.)	FEE FOR FOREIGN NATIONALS / INDUSTRY SPONSORED
Course Fee	3, 00,000/- p.a.	US \$ 15,000 /-p.a.
USER CHARGES		
Room Rent	24,000/- p.a.	Rs.24,000/- p.a.
Internet Charges	8,000/- p.a..	Rs.8,000/- p.a.
Electricity Charges	12,000/- p.a.	Rs.12,000/- p.a.
Generator Diesel Charges	5,000/- p.a.	Rs.5,000/- p.a.
Water Charges	12,000/- p.a.	Rs.12,000/- p.a.
Out sourced Services	3,000/- p.a.	Rs.3,000/- p.a..
Sports and Games Facilities Charges	3,000/- p.a.	Rs.3,000/- p.a.
REFUNDABLE DEPOSITS		
Library Deposit	5,000/-	Rs.5,000/-
Hostel Deposit	10,000/-	Rs.10,000/-
Mess Deposit	5,000/-	Rs.5,000/-
TOTAL	3,87,000/-	US \$ 15,000/- + Rs. 87,000/-



CENTRE FOR MANAGEMENT STUDIES NALSAR UNIVERSITY OF LAW



Justice City, Shameerpet, R.R. District,
Hyderabad, Telangana State - 500101



mba@nalsar.ac.in, cms@nalsar.ac.in



+91-40-23498409/434